



Our CSR approach



Agenda

LM2S in a few words

Our transport organisation: LMNetwork

Our organisation: from our network

Our organisation: Garonor's strengths

CSR: and tomorrow?



LM2S IN A FEW WORDS

Key figures

LM2S joins the STACI Group in en 2023



2006

Creation of LM2S



56

Employees



14%

Growth per year



+250

Partners



8.000

Field engineers



105.000 parcels/month
Delivered NBD pre 8



More than **20M€**
of turnover in 2022



5

Dedicated employees for the network monitoring

2017 Acquisition
of an express network



24/7

Dedicated Customer Support



99%

Performance
NBD pre 8

More than

15.000

m² of storage
all France



Logistique du dernier km
Reverse logistics



*OUR TRANSPORT
ORGANISATION*

LMNETWORK

LMNetwork : our dedicated network for the delivery of our PUDO®

The PUDO® is a unique service: we make your parts available from 8:00 a.m. the next day, at more than 180 local points throughout France, with a departure from the IDF hub at 10 p.m.

Our strengths:

- A late pick-up, to increase the time slot for field diagnostics, with **night-time transport** by **light vehicle**;
- **Departure at 10:00 pm** on D-day from our National Hub in Aulnay sous Bois / Garonor (FR93);
- Your part is available from **8:00 am on D+1** throughout France, for better productivity of your mobile workers;
- **99%** quality of delivery, to better engage with your customers.

The advantages of the PUDO®:

- An optimised rate thanks to the **pooling of our partner network**;
- **Timed and synchronised processes** to enable you to intervene quickly: optimal management of your parts flows, thus avoiding financial immobilisation; control, monitoring and management of your technicians, for better **optimisation of the number of interventions**.
- **Management of the reverse with traceability**;
- Modification of the assignment of your technicians at any time.



We drive at night



We drive at night, with a distribution model that optimises the kilometres travelled

- Less traffic than during the day: our drivers spend less time on the road
- Smooth traffic at night: a less accident-prone road for our drivers

LM2S has a distribution model towards multi-customer PUDO® and customer sites (CSI).

Compared to other distribution systems, we reduce the number of stops necessary, without multiplying the number of vehicles in the region, for the delivery of your parcels.

The result is more efficient use of fuel and vehicles, and therefore fewer kilometres driven.

We drive in light vehicles



Optimisation of our routes, adapted to light vehicles

- Authorisation to drive on the eve of public holidays, public holidays and weekends: deliveries smoothed out over a full week
- delivery to a network of fixed delivery points, i.e. low variability of routes from one night to the next: facilitating eco-driving behaviour for our drivers

Our Transport Planning Unit sets up a cartographic schedule, with which it is possible to plot routes that are compatible with eco-driving, reducing the number of kilometres travelled as much as possible to consume as little time and fuel as possible.

Our road occupancy is low



We deliver overnight, without a third party

- Overnight delivery: no waiting time
- Paperless delivery: zero paper
- Partners supported at all times: our Customer Service Department is available 24/7 if you have any questions

Des livraisons 100% dématérialisées



Our TMS LMLINE / COLIX

A unique tracking system



Compliance with the Euro 6 standard

The transport sector is aware of environmental issues and is at the forefront of progress, offering an economically and environmentally viable mode of transport.

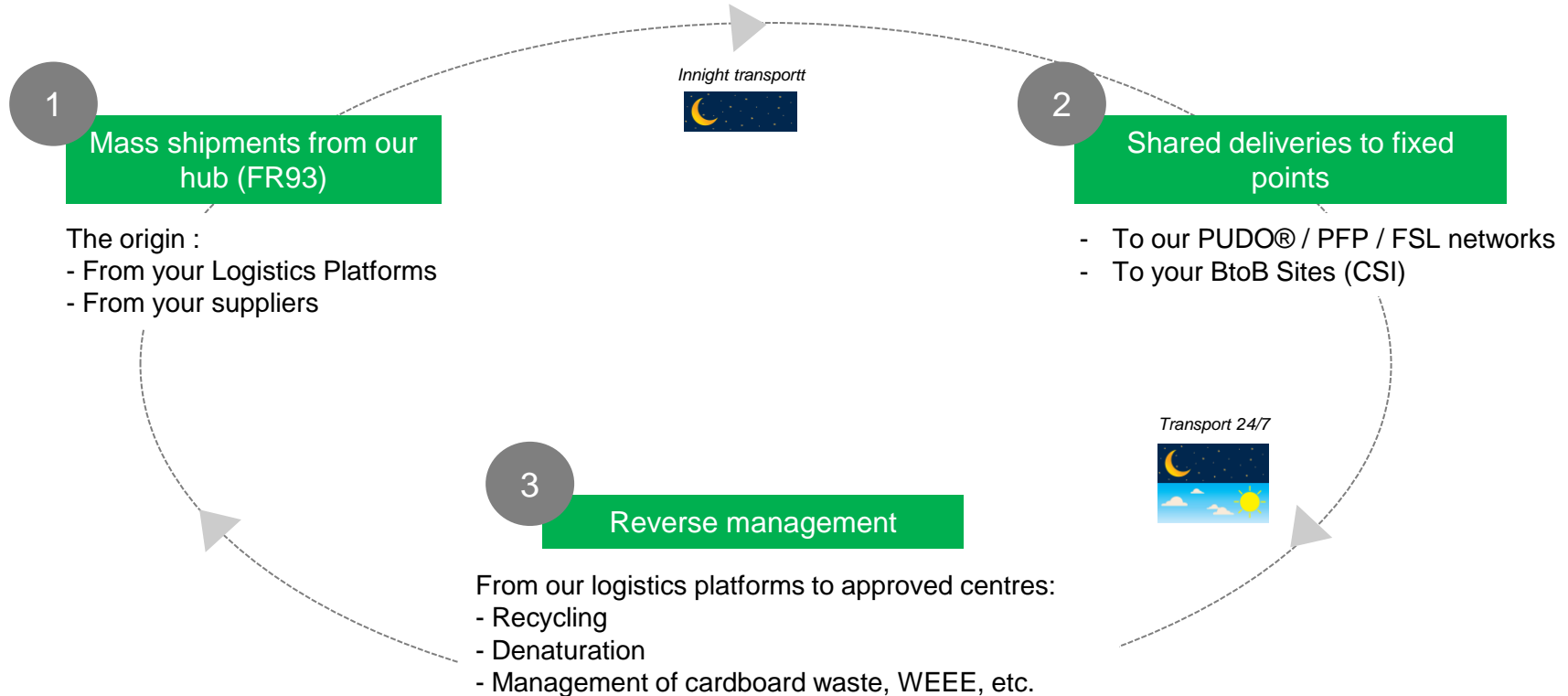


Hand in hand with its partners, LM2S is totally involved in this dynamic, through the verification of the regular renewal of the partner fleet, by vehicles always more respectful of the environment.

Euro 6 truck or van leasing is a way for our partners to acquire brand new vehicle models, avoiding the large capital investment and depreciation in value that inevitably accompanies the purchase of a vehicle.

Renting a Euro 6 vehicle with the latest technology meets the need to reduce air pollution levels, which are getting worse in increasingly congested cities.

The principle of the urban and suburban distribution centre





OUR ORGANISATION

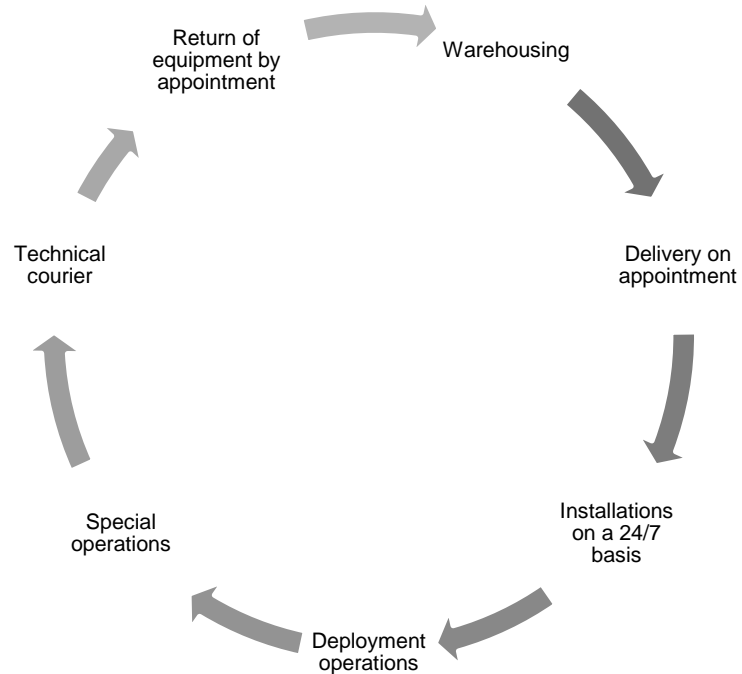
*FROM OUR
NETWORKS
(FSL/ PFP/ PUDO®)*

The last mile from our platforms

Vehicles and services adapted to your needs



The location of our networks (more than 300 platforms throughout France) makes it possible to limit the number of kilometres to a final destination and to use adapted vehicles (e.g. city centre).



The last mile: focus on the FSL



Extract from the LM2S Partner service contract:

"The PARTNER guarantees that he and his collaborators are in possession of the driving licence necessary to drive the vehicles concerned and respect the legal prescriptions concerning the transport of goods and French and, if necessary, international road traffic. The PARTNER will particularly ensure that the said vehicles have the regulatory authorisations to circulate and that the said vehicles are maintained in a safe condition. They will have to meet, throughout the execution of the contract, the pollution standards allowing them to circulate without restriction, on the whole territory and in particular on the big agglomerations (Crit'Air standards). Translated with www.DeepL.com/Translator (free version)

Vehicles and services adapted to your needs

- Parts made available locally, by light vehicle or 2-wheeler courier, adapted to your needs
- Parts made available at the counter
- Parts made available anywhere in France, via transverse transport

The spare parts you need, available 24 hours a day, wherever you need them.



The added value of waste management



Example de massification :
the cardboard waste of your itinerant customers is stored, all customers included, to be evacuated only once a month.

Result = a saving in transport rotations.

We process your waste on all of our partner platforms throughout France

- Grouping and massification of cardboard waste / batteries / WEEE / OIW ...etc, before treatment
- Securing of pollutants if necessary (retention tank)
- Recycling of cardboard and electronic waste: recovery of recycled materials from certified organisations, selected by our local partners.

Because transport costs are often as important as the costs of processing equipment, we recommend that our customers store their equipment with us, by consolidating the batches to be evacuated. In this way, we enable them to benefit from economies of scale and help reduce the impact on health and the environment.

The added value of denaturation

A case study of a world leader in fire safety

After several years of service, fire extinguishers, RIA, lighting blocks, etc. become waste for which we are responsible. LM2S has been trained by its customer to manage them in a responsible way.

Thus, we are committed to the environment with efficient waste treatment solutions.

Our partners throughout France take care of the waste disposal of portable and wheeled extinguishers.

This commitment is put into practice by

- Verification of the safety of the equipment
- Management of the waste tracking slips (BSD)
- Issuing return certificates
- Follow-up of collections by our Customer Service Department



Providing flexibility

Covid and teleworking

In 2020, the office property market collapsed.

Since then, if the news is positive, the rise of telework could have a long-term impact.

For companies that would choose to resize their office space in order to cope with the evolution of the working methods, LM2S offers :

- Plug & play meeting rooms, bookable by the hour or by the day, through our Customer Service
- A range of offices, furnished or not

Thus, we propose to enhance the social aspect, by allowing your mobile workers to work on the same platform as the one which receives their parts and we favour collaborative work.





OUR ORGANISATION

***THE STRENGTHS
OF OUR GARONOR
PLATFORME***

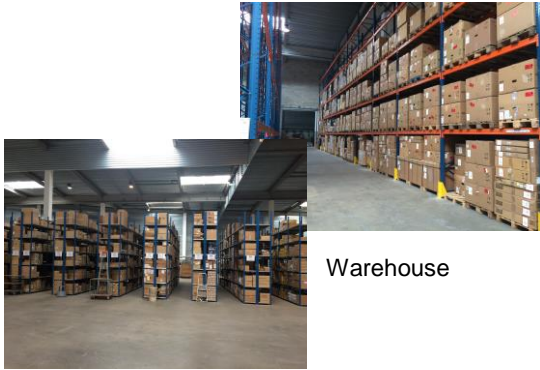
The strategic location of our platform

Five strategic geographical assets



1. The gateway to France's largest consumer market.
2. Direct access to two major motorways, the A1 and A3, for incomparable coverage and easy road transport throughout the Ile-de-France region.
3. Storage and network departure only 12 kilometres from Paris.
4. A platform less than 10 minutes from Paris-Charles-de-Gaulle, continental Europe's leading airport, and Le Bourget airport, continental Europe's leading business airport.
5. Numerous means of transport: TGV, RER, Metro (Line 16 in 2021), Bus: an exceptional service via all means of transport.

Our IDF hub, the added value of our logistics



Warehouse



Hub transport

More than 4,000 m² of secured space

Since July 2017, we have had our own logistics platform, ideally located in Aulnay-sous-Bois, in the Île de France region. This hub is the keystone of our integrated supply chain.

- We offer a complete central stock solution: we store our customers' spare parts and transport them directly to PUDO® or CSI points throughout France;
- From 8:00 am, we make available to our customers the parts received during the night (CSI, PUDO®);
- We store and prepare our customers' orders (FSL);
- We pilot our transport plan in light vehicles at 10pm, a few metres from the stock, for late destocking (until 9pm), to ensure that 99% of the goods arrive in the region on D+1 before 8am.

Pollutant emissions on our central stock (FR93)



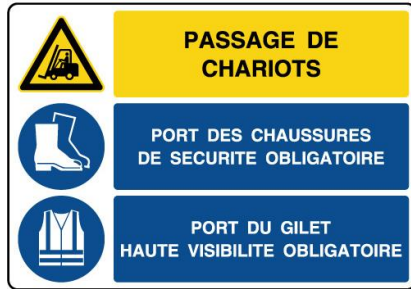
The choice of new generation motorised handling equipment for hire

Our requirement was to eliminate polluting emissions from the site and improve the air quality of our employees.

Thus, at our Aulnay sous Bois / Garonor platform, we have replaced the machines to improve the absence of polluting emissions and the reduction of noise.



Monitoring of our indicators on our central stock (FR93)



LM2S objective
zero accident

Accidentology Aulnay sous Bois platform

- Frequency rate → monitored monthly
- Severity rate → monitored monthly

Since 2020,

Number of accidents, with at least one day of absence = zero



IT / our WMS LMLINE

Dedicated IT resources internal to LM2S, for a controlled implementation process.

Experienced staff members

an IT Manager dedicated to your project



Data security

The daily security of your operations, supported by a hosting policy on our two LM2S platforms (FR 14 and 93).



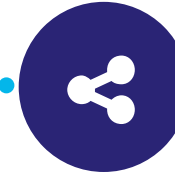
Agile development

Reactive internal developments to meet your needs



Sharing and Accessibility

Information and status feedback in real time



Autonomous reporting

Access to a large number of statistics with export excel



Flexibility of use

A unique web interface, secured by a personal password

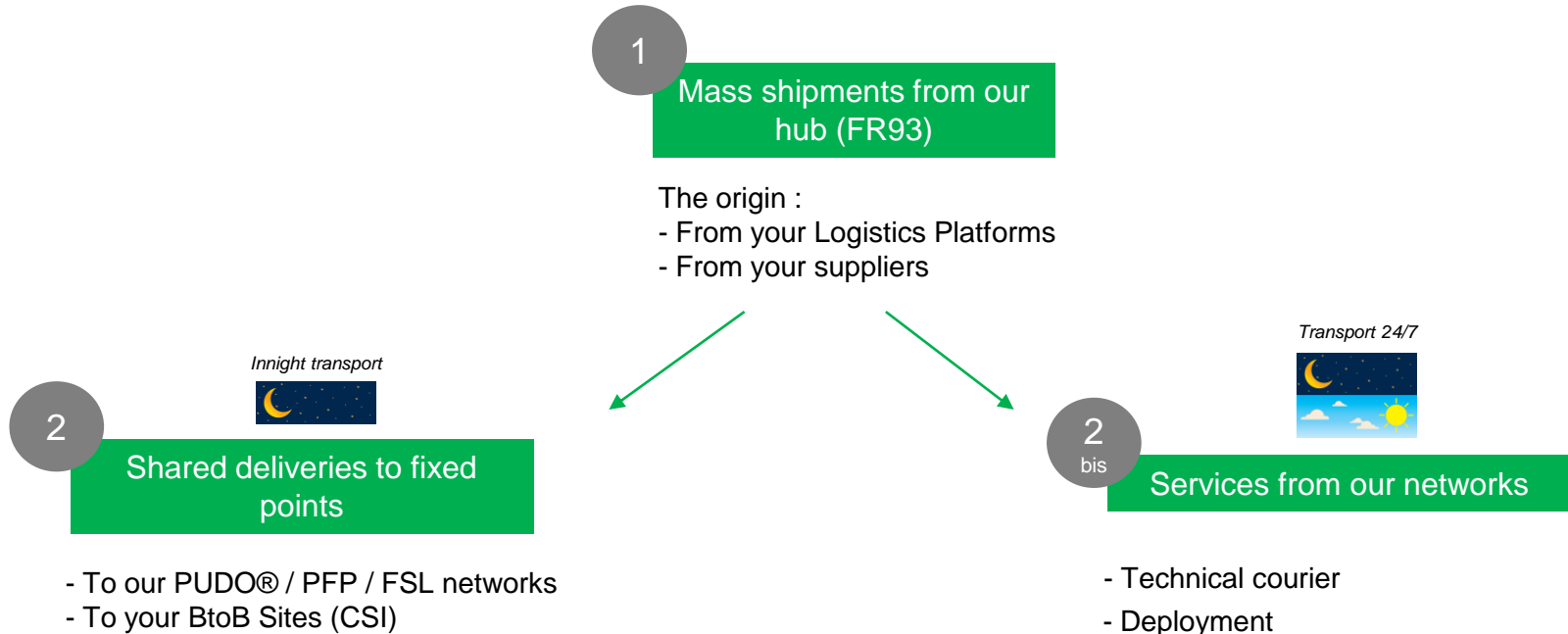


Energy efficiency



Calculation of energy consumption (fluids) at Aulnay Garonor.
QSE programme with a target for constant improvement of results.

The principle of the urban and suburban distribution centre





*CORPORATE SOCIAL
RESPONSIBILITY*

AND TOMORROW?

Our QSE challenges

CSR selection of our new subcontractors in 2023

**The global performance of LM2S is intrinsically linked to that of its partners.
A specific specification is currently being drafted.**

Health protection

LM2S will ask its partners to strive to maintain a safe environment.

The partner will ensure that its activities do not adversely affect the health and safety of its staff, subcontractors, site workers, neighbouring populations, and users of its services.

The partner will be proactive on health and safety issues. The risks linked to its activity will have to be identified and evaluated and, as far as possible, eliminated.

Environmental protection

The partner will strive to achieve the highest standards of environmental protection, both for its services and for its management system, particularly with regard to nature protection, waste management and toxic substances.

It will strive to limit noise pollution to local residents, reduce its energy consumption, and reduce discharges to water, air and soil.

Our QSE challenges

CSR recognition programme through a label in the medium term

Structuring our CSR approach, promoting it to our stakeholders, having a solid internal and external communication tool, giving credibility to our approach ... these are all reasons that push LM2S on the way to the label.

CSR is a new way of looking at things

CSR will enable us to respond better to the challenges we face (responsible purchasing, demand for transparency, etc.) and to the expectations of our stakeholders, who are increasingly numerous on these subjects. It is also a new vision of our role and responsibility in society.

Today, we measure the impact of our activities on the environment and society (e.g. water and energy consumption, work accident rates, etc.), which has enabled us to better identify and therefore better control the risks we may face.

For the future, we aim to act more effectively to reduce our footprint, better adapt to new constraints and create new opportunities (e.g. new, even more environmentally friendly services).



KEEP IN TOUCH



LM2S

Spare Parts Logistics

A STACI COMPANY